

STANDARD CORE BANKING SOLUTIONS FINNOVA. EXPERIENCE, EFFICIENCY AND METHODOLOGY.

Challenges

Implementing Finnova as the new core banking application brings significant increases in efficiency and other advantages for a bank. Before the bank can begin to benefit, however, it must first complete a challenging and bank-wide project far surpassing the complexities of a typical IT project. In addition to parameterisation of the standard software, far-reaching changes to the bank's structure, organisation and processes are necessary. Finding the right partner for such a project – a partner who can provide support in all aspects – is a huge challenge to many banks.

Method/Services

To enable clients to quickly benefit from the advantages and increased efficiency resulting from the implementation of Finnova, and with acceptable risk, Solution Providers has identified the four deciding factors for a successful Finnova project:

1. Top-down approach

To ensure that the impact and importance of implementing Finnova is evaluated for the organisation as quickly as possible, it is essential that employees on all levels are included early on in the project. **BANKINABOX®** – a highly standardised process model based on Finnova – makes this possible.

2. Methodological approach

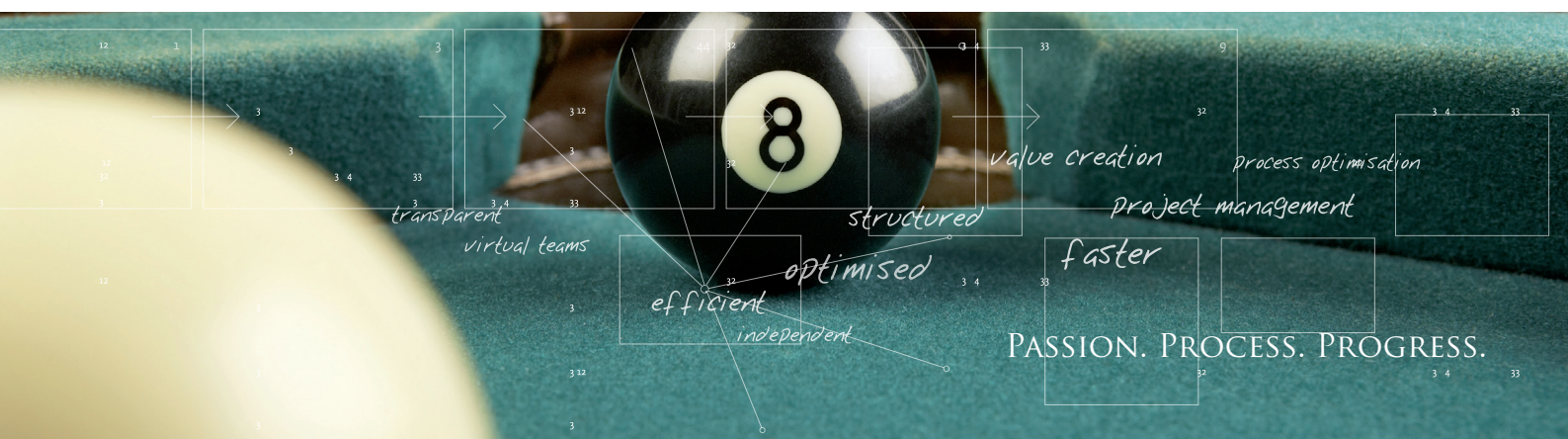
An implementation partner's experience and the methodology used on the implementation project are key to shaping its success. With the **SPEEDmethod®** – developed by Solution Providers and implemented more than 250 times – Finnova projects benefit from optimal support in pre-defined steps.

3. Support from A to Z

Solution Providers' specialists assist the client in all phases of the project and have not only technical skills but also the necessary bank-specific expertise.

4. One-client principle

Solution Providers applies the one-client principle: The project team are at the complete disposal of the client and are not faced with conflicts of interest.





Advantages

A consistent pursuit of the success factors creates a unique advantages mix for the bank:

1. Planability and investment security

With the combined input from the **SPEEDmethod®** and **BANKINABOX®**, a Finnova project becomes planable, transparent and efficient.

2. Risk reduction

Using employees with proven bank-specific know-how, Finnova expertise and project management experience allows the best practices from **BANKINABOX®** to be quickly and precisely applied on a Finnova project, and the risk can be considerably reduced.

3. Efficiency

Keeping the focus on a single project, a single client and using tried-and-tested methods help eliminate friction and coordination effort on the client's side. The focus is exclusively on the needs of the bank.

Our expertise

Solutions Providers is an established and proven address for the efficient and successful implementation of Finnova projects and has been active in Finnova project management for over 5 years. Using various instruments and methods, Solution Providers supports the implementation from the evaluation phase to successfully going live.

- Solution Providers' **SPEEDmethod®** Finnova
- **BANKINABOX®** process model
- Very experienced, interdisciplinary team
- Certified bank-specific know-how in both retail and private banking
- Involvement in all strategically important Finnova projects in the past
- Close working relationship with Finnova

Furthermore, Solution Providers has additional competences which benefit banks implementing Finnova:

- Training solutions
- Data warehousing
- Output management
- Portfolio management
- Finnova-specific: generic workflow and event system

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